

Message Text

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PAGE 01 NAIROB 08076 021525Z

53

ACTION AF-08

INFO OCT-01 ISO-00 EB-07 /016 W

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P R 021305Z AUG 76

FM AMEMBASSY NAIROBI

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 1481

UNCLAS NAIROBI 8076

E.O. 11652: N/A

TAGS: BDIS,BFOL,KE

SUBJ: AMERICAN TOURISTER FOLLOW UP

REF USDOC 10887

NAIROBI 5920, 6562

1. REQUEST USDOC CONTACT MR. RONALD R. LEMPKE, MGR INT DIV,
AMERICAN TOURISTER LUGGAGE, 91 MAIN ST, WARREN, RI 02885

TEL: 401 245 2100, PASS CONTENTS OF PARA 2 AND ENCOURAGE

REESTABLISHING COMMUNICATIONS SOONEST WITH PANIMPEX LTD,
P.O. BOX 40244, NAIROBI, CABLE" SONAL

2. PANIMPEX HAS WITH DIFFICULTY MANAGED TO EXTEND LC'S AND
IMPORT LICENCES FOR TAWS LTD TO OCT 21ST AND OCT 22ND RESP-
ECTIVELY AND THOSE FOR FARASI LTD TO SEP 11TH AND OCT 2ND.
PANIMPEX HAS RECEIVED ANOTHER ORDER FOR \$3000 FROM A
THIRD FIRM, NAIROBI EMPORIUM. ALL THREE FIRMS HAVE DESIGNATED
PANIMPEX AS A AN AGENT AND EACH PREFERS THAT AMERICAN TOURISTER
DEAL DIRECTLY WITH PANIMPEX TO AVOID FURTHER DELAY. SHIPMENT
SHOULD BE MADE ON RECEIPT OF LC TO MEET DEADLINES.

3. MR. SHAH OF PANIMPEX COMPLAINS THAT AM TOUR HAS
NOT REPLIED TO THEIR SEVERAL INQUIRIES. THIS HAS CAUSED
HIS FIRM A GOOD DEAL OF CONCERN AND EXTRA TROUBLE IN
VIEW OF THE CONSIDERABLE EFFORT REQUIRED TO PROCESS
IMPORT LICENCES LET ALONE PROCURE EXTENSIONS, ETC. THERE ARE
ADDITIONAL COMPLICATIONS TO THIS CASE BUT THE BASIC
PROBLEM SEEMS TO BE A LACK OF COMMUNICATION COMPLICATED BY
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PAGE 02 NAIROB 08076 021525Z

TIME CONSTRAINTS. A RESUMPTION OF COMMUNICATION SHOULD

BRING A MUTUALLY AGREEABLE SOLUTION. AMERICAN TOURISTER
HAS SALES OPPORTUNITIES AND PANIMPEX DESERVES A REPLY.
PLEASE ADVISE.
MARSHALL

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NNN

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